Frequently Asked D Questions 0 About the JWOD Program r-0'Da from a **Community Perspective** D

When promoting the
Javits-Wagner-O'Day
(JWOD) Program to the
public, you may be asked
a variety of questions.
The following are some
of the most commonly
asked questions with
answers about the JWOD
Program from a
community perspective.

What is the Javits-Wagner-O'Day (JWOD) Program?

The Javits-Wagner-O'Day (JWOD) Program provides employment opportunities for nearly 40,000 Americans who are blind or have other severe disabilities. The JWOD Program uses the purchasing power of the federal government to buy products and services from participating, communitybased nonprofit agencies dedicated to training and employing individuals with disabilities. The Javits-Wagner-O'Day (JWOD) Act appears in Title 41 of the United States Code. Sections 46 through 48c (41 U.S.C. 46-48c).

A coordinated effort on behalf of the Committee for Purchase From People Who Are Blind or Severely Disabled (the federal agency that oversees the Program), National Industries for the Blind (NIB) and NISH-Creating **Employment Opportunities** for People with Severe Disabilities, the JWOD Program provides people who are blind or who have other severe disabilities the opportunity to acquire job skills and training, receive good wages and benefits and gain greater independence and quality of life.

What are the advantages of the JWOD Program?

The JWOD Program is a unique program that not only benefits people who are blind or who have other severe disabilities, but also makes economic sense for the American taxpaying public. There is a great value to the American taxpayer base since thousands of people who might otherwise be solely dependent upon public assistance instead are taxpaying citizens within their communities.

For the federal government, there is great value in the quality of products and services that are available at competitive prices from JWOD producing nonprofit agencies across the country.

For JWOD employees who are blind or who have other disabilities, the benefits in terms of self-esteem, value to the community, increased independence and value to their employers are beyond measure.

Is the JWOD Program really necessary in light of the 1990 enactment of the Americans with Disabilities Act (ADA)?

Yes. The landmark ADA legislation assures basic civil rights for people with disabilities, including the provision of reasonable accommodations by employers. While it is already making a difference in the lives of people with disabilities, it does not assure jobs for all people with disabilities who want to work.

The unemployment rate among such individuals remains exceedingly high. Moreover, the vast majority of people with disabilities employed under the JWOD Program are currently not capable of competitive employment. Consequently, they are not currently in a position to benefit from the ADA's reasonable accommodations provision.

It is expected, however, that many JWOD employees will obtain work skills as a result of their JWOD jobs and therefore, be able to take advantage of opportunities made available because of the Americans with Disabilities Act.

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On JWOD product contracts, employees are paid based on the prevailing industry wage for a specific locality. On JWOD service contracts, employees are paid in accordance with the Service Contract Act (SCA). As of FY 2002, the average hourly wage for a JWOD employee was \$8.23 per hour (with some JWOD employees earning as much as \$10 to \$14 per hour) compared to the federal minimum wage of \$5.15 per hour, JWOD wages allow many people who are blind or have other severe disabilities to live more independent lives. Some JWOD-participating nonprofit agencies hold special certificates issued by the Department of Labor to pay employees a commensurate wage (a percentage of the prevailing wage) based on employee productivity.

What types of jobs are people with disabilities performing for the federal government?

Nonprofit agencies around the country that employ people who are blind or who have other severe disabilities are supplying a wide array of high-quality products including office supplies using the SKILCRAFT® brand. military clothing, detergents, paints and surgical items to name just a few. In the services category, JWOD employees can be found working in such areas as landscaping, building maintenance, food service, mail center operations. laundry services, order processing, administrative support, document imagina and a myriad of other services. In short, JWOD employees are meeting the needs of government agencies for products and services as diverse as the agencies themselves.

Sometimes I hear others in the disability community criticizing the JWOD Program, calling it "segregated employment." What do you say to them?

Some think of the JWOD Program as being synonymous with the old "sheltered workshop model," which it is not. The truth is, most JWOD Program jobs, nearly 80 percent, are in "integrated settings" at federal agencies, on military bases and in our communities—where people with disabilities work side by side with others who do not have disabilities.

The JWOD law requires that at least 75 percent of the direct labor in a

There are more than 600 qualified nonprofit agencies that provide JWOD job training and employment for people who are blind or who have other severe disabilities. There are hundreds more nonprofit agencies that look to the JWOD Program to support their local vocational mission but are not producing under the Program.

In the final analysis, many thousands of people with disabilities depend on the Program for their livelihood and their ability to live with dignity in their communities. Choice is the ultimate objective for every American, whether we have a disability or not. People deserve choice in everything from where to spend their money, to where they live, to where they work.

Can't people with disabilities compete for jobs in private industry just like anybody else?

They can and they do. An important aspect of the JWOD Program is that it provides real job training for people who are blind or who have other disabilities. This job training provides greater opportunity for people to transfer the skills they have acquired into private sector employment opportunities. However, competition for jobs grows every day and private industry is not effectively providing employment opportunities for people who are blind or who have other severe disabilities. If private industry had demonstrated its collective will to employ people with disabilities over the years, laws such as the JWOD Act and the ADA would not have been necessary and we would not be experiencing a 70 percent unemployment rate within this segment of our society.

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Can you cite some specific successes of the JWOD Program?

Certainly. For example, in California more than 2,200 people are employed in nonprofit agencies participating in the JWOD Program. That figure alone would be attractive to any economic development

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official. Coupled with the fact that these employees earn in excess of \$19 million per year, you have a very real success story. In Texas, more than 2,900 people who are blind or who have other severe disabilities work on JWOD contracts and earn a little over \$19 million annually. Even in a smaller state such as Maryland, more than 2,000 people are working on JWOD projects earning almost \$17 million a year.

The real successes, however, are in the individual lives of the JWOD employees.
Contact a JWOD qualified nonprofit agency in your community and go visit. There you will find out first hand how the JWOD Program and community nonprofit agencies are changing lives right in your own neighborhood.

Do agencies associated with the JWOD Program only service federal agencies and departments?

No. Community nonprofit agencies around the country contract with major corporations such as 3M, Boeing, General Motors, American Honda, Northern Telecom, Toro and Rockwell International, among others. For these and other private corporations, employees provide the full range of product and service offerings including such technical services as micrographics,

sub-assembly, recycling, and data entry. Remember, their mission is to train and employ (and often provide housing and transportation) to people who are blind or who have other severe disabilities in their communities.

How do NIB and NISH assist nonprofits with the JWOD Program and the employment of persons with disabilities?

NIB and NISH are committed to helping their associated agencies succeed in providing employment opportunities to individuals with severe disabilities. Among many other services, NIB and NISH offer their agencies assistance on product and service contract development and management, legislative and regulatory issues, communications and public relations, information technology, engineering and technical support, workforce development concerns, and an extensive professional training program.

Fiscal Year 2002

Facts About JWOD

The Javits-Wagner-O'Day (JWOD) Program is providing employment for thousands of people who are blind or who have other severe disabilities throughout the United States. The following FYO2 data show the contributions that the JWOD Program has on the lives of people with disabilities.

CRPs with JWOD Projects	609
JWOD Employees with Disabilities	38,882
JWOD Direct Labor Hours	\$33.9 million
JWOD Wages Earned	\$279.2 million
Average JWOD Wage	\$8.23/hour
FY 02 JWOD Sales	\$1.5 billion

See the reverse for JWOD impact by state.



State	JWOD Workers	JWOD Wages	JWOD Sales
AK	182	\$1,549,365	\$4,972,396
AL	635	\$4,745,267	\$22,282,121
AR	209	\$1,579,528	\$8,913,435
AZ	659	\$3,273,096	\$13,501,371
CA	2,141	\$21,799,000	\$96,144,125
CO	886	\$3,916,999	\$13,528,813
CT	573	\$1,410,111	\$9,759,856
DC	328	\$5,027,823	\$15,500,108
DE	33	\$187,425	\$957,528
FL	1,910	\$13,660,586	\$56,625,603
GA	976	\$7,594,510	\$27,970,953
GU	20	\$131,027	\$272,867
HI	316	\$2,100,197	\$8,934,445
IA	156	\$541,644	\$1,442,104
ID	675	\$5,373,719	\$15,324,674
IL	1,160	\$10,945,613	\$36,630,067
IN	408	\$1,545,626	\$22,175,888
KS	236	\$1,887,445	\$33,338,983
KY	928	\$4,873,365	\$21,008,094
LA	709	\$4,592,320	\$24,752,493
MA	390	\$2,969,088	\$9,494,413
MD	2,547	\$19,902,321	\$84,702,138
ME	254	\$1,284,495	\$30,560,011
MI	955	\$7,245,525	\$42,356,133
MN	566	\$3,570,153	\$25,875,924
MO	542	\$2,765,074	\$25,236,873
MS	468	\$3,799,552	\$17,276,360
MT	325	\$400,616	\$3,526,717
NC	1,569	\$12,056,201	\$110,751,871
ND	298	\$1,131,317	\$3,631,665
NE	239	\$1,072,484	\$7,608,727
NH	48	\$130,406	\$279,545
NJ	377	\$3,326,508	\$13,414,867
NM	351	\$2,868,536	\$8,501,778
NV	167	\$2,020,867	\$6,995,469
NY	2,198	\$18,509,492	\$70,912,788
OH	858	\$6,433,758	\$28,222,735
OK	594	\$3,129,631	\$15,760,817
OR	311	\$2,848,541	\$7,285,409
PA	1,423	\$4,610,968	\$25,281,150
RI	293	\$2,122,569	\$4,937,485
SC	1,072	\$4,254,241	\$13,797,145
SD	245	\$1,743,459	\$6,499,920
TN	473	\$2,824,666	\$45,390,826
TX	4,087	\$31,341,869	\$238,668,577
UT	215	\$2,140,967	\$6,827,152
VA	2,558	\$22,605,497	\$83,005,683
VT	7	\$66,104	\$278,091
WA	1,070	\$8,474,740	\$36,320,914
WI	946	\$3,629,053	\$50,841,724
WV WY	247	\$2,796,986 \$375,040	\$7,030,230
Total	38,882	\$375,960 \$279,186,311	\$948,685 \$1,466,257,747
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Committee for Purchase From People Who Are Blind or Severely Disabled

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